INDUSTRY CERTIFICATIONS
COLLEGE TUITION SAVINGS

In 2007, the Florida legislature passed the career and professional education act, for the purpose of providing a statewide planning partnership between the business and education communities in order to attract, expand, and retain targeted, high wage industries and to sustain a high performing workforce.

One of the key components in the cape legislation involves industry certifications. Industry certifications are part of the school grading formula (*http://www.fldoe.org/workforce/fcpea/default.asp*) and a method by which a student can earn articulated college credit within the Florida state college system, thus providing cost savings for Florida resident students. Industry certification articulation agreements (gold standard agreements) are maintained by the Florida Department of Education as a means for students to receive college credit for successfully earning a nationally recognized industry certification that is aligned with an associate in applied science (AAS) or associate in science (AS) degree. The intent is to guarantee the award of a minimum number of college credits for students entering the AAS or AS for which the gold standard agreement is approved. To access additional information on statewide articulation agreements, go to *http://www.fldoe.org/workforce/dwdframe/artic_indcert2aas.asp.*

Total cost savings is calculated based on 2015-2016 cost of average tuition and fees and industry certification exam fee for florida resident students. Cost of textbooks and practice materials are not included. Pinellas County Schools pays for current program enrolled students to take industry certifications at no charge. This amount reflects the outside testing entity charge for testing.

Please check with your school for additional information on industry certifications offered at your child's school.

Created By: Connor Hill, Student, Osceola Fundamental High School Center for Technology Entertainment and Design

Industry Certification	College Credit Value	College Tuition Saved	Associate in Science Degree Program	Career Pathway	Median Wage
Adobe Certified Associate-Dreamweaver	3	$320.22	Internet Services Technology	Web Developer	$61,090
Adobe Certified Associate-Flash	3	$320.22	Internet Services Technology	Web Developer	$61,090
Agriculture Technician Certification	3	$213.48	Agriculture Production Technology	Farmers, Ranchers, Agricultural Managers	$70,110
ASE Auto/Light Truck Tech: Brakes (A5)	3	$320.22	Automobile Service Management Technology	Automotive Service Technicians and Mechanics	$36,710
Autodesk Certified User-AutoCAD	3	$320.22	Drafting and Design Technology	Architectural and Civil Drafters	$48,800
Autodesk Certified User-AutoCAD	3	$320.22	Architectural Design and Construction Technology	Interior Designers	$46,010
Biotechnician Assistant	3	$320.22	Biotechnology	Research Analyst	$56,496
Biotechnician Assistant	3	$320.22	Biotechnology Laboratory Technology	Biotechnologist	$53,500
Child Development Associate	9	$960.66	Early Childhood Education	Elementary School Teachers	$43,262
CompTIA A+	6	$640.44	Computer Engineering Technology	Computer User Support Specialists	$46,654
CompTIA A+	3	$320.22	Computer Information Technology	Information Security Analyst	$88,890
CompTIA Network+	3	$320.22	Computer Engineering Technology	Network Administrator	$75,790
CompTIA Network+	3	$320.22	Networking Services Technology	Network Administrator	$75,790
CompTIA Security+	3	$320.22	E-Business Technology	E-Commerce Manager	$54,891
CompTIA Server+	3	$320.22	Computer Information Technology	Computer Systems Administrator	$75,790
CompTIA Server+	3	$320.22	Networking Services Technology	Server Administrator	$65,460
Microsoft Office Master	3	$320.22	Office Administration	Executive Secretaries and Executive Administrative Assistants	$49,290
Microsoft Office Specialist Bundle	3	$320.22	Office Administration	Executive Secretaries and Executive Administrative Assistants	$49,290
Microsoft Technology Associate-HTML5 App Development Fundamentals	3	$320.22	Internet Services Technology	Software Developers, Applications	$86,570
MTA-Database Administration Fundamentals	3	$320.22	Computer Information Technology	Computer Systems Analysts	$85,800
MTA-Database Administration Fundamentals	3	$320.22	Computer Programming and Analysis	Computer Programmers	$76,066
National Pro-Start Certificate of Achievement	3	$320.22	Culinary Management	Food Service Managers	$62,982
NCCER Carpentry Level 1	3	$320.22	Carpentry Management	Construction Manager	$84,656
NCCER Electrical Level 1	3	$320.22	Construction Electricity Management	Construction Manager	$84,656
Quickbooks Certified User	3	$320.22	Accounting Technology	Accountants and Auditors	$67,288
ServSafe Certified Professional Food Service Manager	3	$320.22	Culinary Management	Food Service Managers	$62,982
ServSafe Certified Professional Food Service Manager	3	$320.22	Restaurant Management	Food Service Managers	$62,982